



Your Health Is The Bottom Line

Per-Se NPI Migration Planning

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Agenda

- Understanding the Challenge
- Providing a Comprehensive Solution
- Providing Regular Client Communications
- Contingency Plan

Understanding the Challenge



- Enumeration Challenges
 - Subpart
 - Taxonomy
 - Business Optimization
- Cross-Walk Challenges
 - Methods & Information Required for Crosswalks Differ by Payer/Vendor
 - Where's the Data? Waiting on NPPES Data Dissemination

Understanding the Challenge



- Testing & Coordination (Payer & Vendor)
 - Which Payer is Ready to Test Which Transaction?
 - Product Modifications:
 - Testing (file readiness –Patient Account Vendors)
 - Upgrades
 - Coordination of Dates:
 - Patient Accounting System
 - Posting Products
 - Revenue Cycle Management System

Understanding the Challenge



- Competing Industry Initiatives
- NPI Evolution
- NPI Payer Requirements
- Continuing Daily Business

Providing a Comprehensive Solution



- Adoption of Dual-Use Strategy & Benefits
 - Allows Providers to continue sending the same information in the same way & still meet Industry Dates for NPI, Taxonomy & New Claim Forms
 - Leave product interface in tact and manage data within the product
 - Allowing Payers to receive X-walk information directly from claims (we've found most payers are not utilizing this method)
 - Allows payers, vendors, clearinghouses to gather and exchange NPI x-reference information in order to test NPI Only transactions.
 - Allows providers to determine potential re-imburement issues and discuss with payers based on production data and scenarios.

Providing a Comprehensive Solution



- Product Provides Effective Solution
 - Regardless of Enumeration Strategy
 - Regardless of File Type Changes
- Comprehensive & Effective Solutions
 - Allow clients to concentrate on daily business
 - Anyone can do it – IT resources not required

Providing a Comprehensive Solution



- Eliminating Product & Payer Testing Challenges by Provider
 - Product Solution to NPI & Taxonomy & New Claim Forms
 - Regardless of Patient Accounting System Upgrades/Modifications/File Changes
 - Payer Testing can begin before the Patient Accounting System is Ready
 - Per-Se Ready now to send and receive

Providing a Comprehensive Solution



- End-to-End Testing (PAS to PAS)
 - Per-Se Clearinghouse will accommodate batch testing at a per-payer level
 - Depending on Payer Readiness, each transaction will be tested and implemented using the dual strategy
 - NPI Only will be tested – Live Mode will include Dual Strategy
 - Each provider will work with their payer based on the results that the dual use strategy provides
 - Documentation regarding Payer Readiness and Testing Status will be provided on a Customer Service Website

Providing Regular Client Communications



- Providing Communications Weekly to our Clients
 - NPI Payer Notices/Information
 - Client Trainings Available
 - NPI 837 Implementation - Free
 - Product Specific to NPI, Taxonomy, New Claim Forms
 - Recorded
 - Live
 - Ensuring All-Departmental Staff Trained
 - Internal NPI Processes
 - NPI Client Readiness/Implementation Processes
 - NPI Product Changes/Functionality

Providing Regular Client Communications



- Interactive WebExes Available
 - Provides Industry Specifics, Migration Planning, Provider Readiness Information
 - 20+ NPI WebExes since June
 - 7 more before the end of the year
 - More after January 07 – specific
- Customer Support Website Documentation – Archived Docs
- Client Notifications to new documentation and product changes/updates

Providing NPI Contingency Plan



- Dual Use Strategy & Benefits
 - Let us provide your contingency plan
- Continue sending your legacy identifiers along with your NPIs and utilize the true benefits of the Per-Se Clearinghouse
- Let us manage your payers and their individual requirements and timelines!
- Decrease financial impact if all payers are not compliant or compliance date moves.
- Less time required – No changes required to your existing interface

Questions / Answers



Thank you for inviting us!