

Chapter Chatter

The EVERGREEN CONNECTION

A Joint Publication of the Inland Empire and Evergreen Chapters of AAHAM
& WHAMA

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AAHAM Legislative Day *by Gary Smith*



The second annual AAHAM Legislative Day was a success. I was able to participate in this year's event. Legislative Day was held on April 6, 2006, but we got started the prior evening, with a reception and speakers. Paul Miller, the AAHAM advocate and lobbyist, addressed the group of 68 participants on the proper way to bring your message to the senators. Then the AAHAM position papers were reviewed. The issues included opposition to proposed cuts in Medicare and Medicaid and improving the standardization of the 835 transaction data set codes. We would be presenting these positions to the senate staffers, the following day.

This event is a great opportunity to get involved in the legislative process and help get our industry's concerns, heard.

Early the next morning we boarded the bus to take us from the hotel in Fairfax, VA, to Washington DC. Jan Parman, the Board of Director Chair for the Inland Empire Chapter, and I meet with legislative assistants from both Senator Murray's and Cantwell's offices. These discussions went well. We explained who we were, what and who AAHAM represents and the position papers. Copies of the position papers were

included in packets of information we provided. Throughout the day, the larger group got together to listen to speakers and have discussions with staffers from Senate and House Committees responsible for healthcare issues. The speakers included;

- Dian Birkett, who is the Health Policy Advisor to the Democratic Staff of the US Senate Finance Committee. Ms. Birkett works for the committee's ranking Democrat, Max Baucus (MT).
- Erik Rasmussen is the Legislative Director to Rep. Kenny Hulshof (R-MO), who serves on the House Ways and Means Committee, which oversees AAHAM's issues.
- Colette Desmarais serves as a Health Policy Advisor to the US Senate Finance Committee. Colette works for the Chairman Chuck Grassley (R-IA).

This event is a great opportunity to get involved in the legislative process and help get our industry's concerns, heard. The AAHAM Legislative Day will continue to be an annual event. All AAHAM members can participate and I would encourage Evergreen and Inland Empire members to join us in Washington DC next year.

If you are interested in reading the AAHAM position papers, which were developed for Legislative Day, you can obtain copies by visiting the new Evergreen web site. PDF versions of the papers can be downloaded at <http://aahamevergreen.org/presentations.html>



Payer/Provider Relations Committee (PPRC)

ALIVE & WELL!

by Sherri Gullings, 1st Vice President

The PPRC reconvened on February 22, 2006 for the second time after laying low for over a year. The February meeting was buzzing with both payers and providers. Jola Barnett facilitated and Steven's Hospital sponsored the meeting. Opening discussions began around providers obtaining their National Provider Identifier (NPI) numbers. Providers were questioned about whom had requested and/or received their NPI. Steven's Hospital indicated they applied for and received their hospital NPI but hadn't yet requested NPI's for their clinics. The general consensus was there is still confusion on applications for subparts, physician groups and lab entities. Everyone agreed that a separate NPI number would be required to replace each Medicare provider number. Group Health and Medicaid representatives indicated the multiple provider numbers they currently require would be replaced by one NPI with their internal systems needing to be updated. Jim King from L & I indicated the NPI will indeed be complicated for payers as well.

Next, discussions evolved around provider's plans on implementation of the UB-04. Tom Byron from the Washington State Hospital Association (WSHA) asked providers two questions. First, whether providers planned to program their

systems to print UB-04s and secondly, whether any payers had contacted providers indicating the necessity for the capture of new data elements. Gary Smith from Health Services NW replied that, yes, providers would need to plan to program for paper UB-04 and that most would have



to work with at least two vendors. One, being provider's system's vendor and the other being the clearinghouse vendor. No providers present had been contacted by payers

regarding the capture of new data elements. However, Jim King of L & I suggested that taxonomy codes be considered for submission by providers.

To round out the UB-04 discussions, Bill Mackey from the Department of Health (DOH) presented the committee with a PowerPoint Presentation on the Comprehensive Hospital Abstract Reporting System (CHARS) in relation to the data collection comparison from the UB-92 to the UB-04. DOH are proposing additional data elements be submitted if providers are able to collect them. Proposed data elements include Full Name (or a combination of identifying information), Race and Ethnicity, Condition Present on Admission Indicator,

Procedure Date, Language Information. Bill stated CHARS will meet CMS conversion timelines. In addition, to assist providers, CHARS will retain dual capability (UB-92 and UB-04) through 2007. The reason CHARS is able to do this and payers are not is the fact that DOH is merely collecting data not processing claims.

Following the open discussions and the DOH presentation, the committee received updates from Jim King, Labor & Industry, Cynthia Smith, Medicaid and Zoe Graff, Uniform Medical Program (UMP). Jim distributed a handout and explanation of:

- L & I's implementation of NPI
- Fee schedule update
- Notification - Medical Aid Rules and Fee Schedule (MARFS) publication will not be printed any longer but will be sent on a CD to providers
- Orthopedic and Neurosurgical Care Pilot Project
- Current Version of OCE 7.0 installed on 1/23/06 - Adjustments to correct claims processed between Jan. 1 and Jan. 23 will be reflected on RA dated 2/14/06
- DOH's decision to remove peer groups from its existing rules

In closing, Jim encouraged providers still sending paper claims to consider implementing electronic submission. L & I continues to receive a large amount of claims in paper form. A provider expressed the issue of the resistance to change to paper may be related to the complication of submitting supporting documentation. The provider indicated there are many different addresses and there is a fear of the documentation not getting matched up. Jim indicated L & I was aware of the issue and has reduced the addresses from six to three or four. Jim is anxious for the implementation of e-attachments.

Cynthia Smith followed Jim with a

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Medicaid OPPS update. Providers should be aware that:

- The new procedure codes for 2006 were not added to the system until 2/11/06. Therefore, charges identified with new codes that processed prior to the update were denied/rejected with code 153. Medicaid will be reprocessing claims containing this denial code.
- Processing problems incurred since Medicaid's November 2004 OPPS implementation is necessitating Medicaid to perform hospital by hospital adjustments. Medicaid has a list of problems that this adjustment process should correct. However, Cynthia indicated she would like providers to contact her with issues they have seen to ensure that the adjustment process will correct as many problems as possible. One problem this adjustment process will correct is the limits on units of service that was experienced by most providers early on.
- The Medicaid website contains a grid identifying the processing of certain status indicators and a new authorization column containing diagnosis restrictions. The new authorization column will assist providers in obtaining authorizations on a proactive basis.
- Reminder on Obs Billing: Bill like Medicare, Medicaid will pay based on their regulations. The representative from Community Health Plan of Washington asked if the Healthy Options (HO) plans were to follow Medicare billing rules and Cynthia confirmed that as correct. She stated that HO plans should

follow Medicare billing rules and DSHS coverage & benefit rules.

- Medicaid Memos will be clearer on modifier and revenue code issues to assist in educating providers.

Zoe Graff from Uniform Medical Program provided information related to UMP's acceptance of hospital claims for electronic secondary crossovers. UMP is working with Mutual of Omaha as their clearinghouse for this crossover process and will be moving to utilizing the Coordination of Benefits Contractor (COBC) in March. The group was eager for other payers to begin processing secondary crossovers electronically.

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The meeting adjourned after about an hour and a half. Providers and Payers are encouraged to join this important committee. It is free and provides participants with an excellent opportunity to network and work together to provide positive outcomes. We meet approximately once a quarter. Anyone wishing to participate should e-mail Jola at jolab@cascadevalley.org and request to be added to our e-mail distribution list. The next PPRC committee meeting is tentatively scheduled for May 17, 2006.



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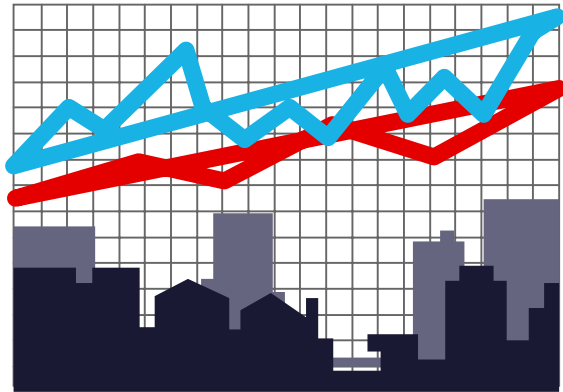
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| CMS Target Areas Ranked

How do you Measure Up?

by Judy Veazie

When you get your individual hospital reports or audit recaps it is hard to judge where you rank overall. We all can assume other hospitals are struggling in the same way you are, but really, how do you measure up compared to peers?

The big question to seek is do you have more risk in some areas? One area to focus is on the issues CMS is now targeting in their audits. Qualis is contracted with CMS to perform audits in Washington state. When you review their data with other regions, you get a sense of how we are “staking up.”

Here are our rankings compared nationally and with our neighbor, Idaho:

CMS National Ranking For Six Target Areas*					
Target Area	National	WA		Idaho	
	National 75th %	Percent	Rank	Percent	Rank
One-day stays excluding transfers	13.20%	14.95	6	15.70	4
Three-day SNF qualifying admissions	19.30%	20.84	8	22.99	5
Complication/co-morbidity (CC) pairs	82.90%	84.56	2	78.85	48
DRG 127 one-day stays	7.00%	10.74	1	8.05	8
DRG 143 one-day stays	48.20%	53.03	5	50.00	10
Seven-day readmit to same facility Or elsewhere	6.20%	5.54	33	4.26	53

*Local data from Qualis Health

For additional rankings visit website www.qualishealth.org/ranktarget



Forum Update: Administrative Simplification Current Projects

by Jim Fitzpatrick, Washington Healthcare Forum

The Administrative Simplification Effort of the Washington Healthcare Forum continues in Phase V and currently has six projects underway. The Forum's 2006 Workshops, which will provide project results and simplification enhancements, will occur this Fall. Please check the Forum website, www.wahealthcareforum.org for information on the Forum's Simplification Guidelines, updates on current work, and for Workshop registration and details which are coming soon.

The six projects for this phase of the Forum's work are listed below. The projects were defined and prioritized with direct input from over 1,000 provider representatives who attended the Forum's Workshops in 2005.

Standardize 835 Reason and Remark Codes: Standardize business usage of HIPAA 835 remittance reason and remark codes across health plans.

Simplify the Credentialing Process: Explore ways to centralize

data collection of the provider credentialing application through use of internet and evaluate moving the re-credentialing of providers to a common date.

Simplify Attachment Requirements and Processing: Reduce the number of attachments providers send to health plans. Expedite the submission process.

Enhance Electronic Eligibility and Benefits Information: Increase the amount of eligibility and benefits information that is available electronically.

Standardize the Handling of Claims Adjustments: Simplify/standardize how adjustments are processed.

National Provider Identifier Communication: Monitor National Mandates and make appropriate implementation recommendations specifically related to the National Provider Identifier.



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Snapshots from the February AAHAM / HFMA Conference & Vendor Fair

FEBRUARY 15-17, 2006



When does casino night begin?



Andrea and Eric



Rick and Mark



Another successful vendor fair



Hi Darlene!

SHERATON
TACOMA, WASHINGTON



National Award Recognizes Achievements of Evergreen Member

by Judy I. Veazie, CPAM

When Ross Perot decided to invite his top two US managers into his office for a personal tour, he provided a high point in a dramatic event recognizing the best achievements in his company. A man who is famous for his own achievements, both personal and professional, he respects the same qualities in his employees.

Taking her place in this special honor was our own AAHAM member, Theresa Mathews. She received recognition as the Territory Manager of the Year and the Second Top Performing Salesperson in the US in the 2005 Perot Systems

Awards.

Even before Ross recognized how amazing Theresa is, I always marveled at how she juggled her personal and professional worlds. I seldom attended a local or national event without seeing her there, even if I knew she had a back to back red-eye to get there. What is even more amazing to me is that she juggled the complex commute over to Whidbey Island every trip home to be with her children.

Oh, yes. At the same time period Theresa went on to this national achievement, she had just returned from maternity leave, bringing her

family to four children, adding twins, Faith and Isabella to the family in October 3, 2004. She has two older children, Grace, 9 and Elijah, 7. Theresa makes all our working moms proud and proves the power of this type of talent to a large traditional corporation like PS.

Theresa Mathew is Pacific Region Manager for Perot Healthcare specializing in Revenue Cycle Solutions. Theresa began her tenure in healthcare in 1999 with ARS which was acquired by Perot Systems.

Perot Systems has been a valued sponsor of AAHAM most recently providing a generous sponsorship of our Spring Target.

Theresa can be reached at 888.439.2202 or at theresa.mathew@ps.net.



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News from National

Membership

Total national members as of 3/29/06: 1971 (2174 at this time last year, down 203 members)

Total renewed members: 1668 (1971 at this time last year, down 303 members)

Non-renewed members: 778 (543 at this time last year, lost 235 members)

Total new members to date: 303 (203 at this time last year, gained 100 new members)

Telemarketing efforts to begin the week of April 24th, for members who have not renewed.

Certification

CPAT/CCAT electronic exams scheduled for May 15-27, 2006, 1435 scheduled to test.

CPAM/CCAM exams scheduled for April 29, 2006, 106 scheduled to test.

The new CCT (Certified Compliance Technician) exam will be available during the August 2006 exam cycle.

2006 ANI

The theme for this year's ANI is "Round Up New Opportunities in Your Revenue Cycle...Rustle Up Quality, Service and Change." The ANI will be held October 25-27, 2006, at the Fairmont Princess Hotel, Scottsdale, AZ.

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Administrative Management

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Chapter Chatter

The Newsletter of the AAHAM Inland Empire Chapter

Volume 20, Number 2

Spring 2006

President's Message

by Bonnie Berg, Inland Empire President

Welcome to all of you who are members of Inland Empire AAHAM old and new – and to those who are “just visiting.”

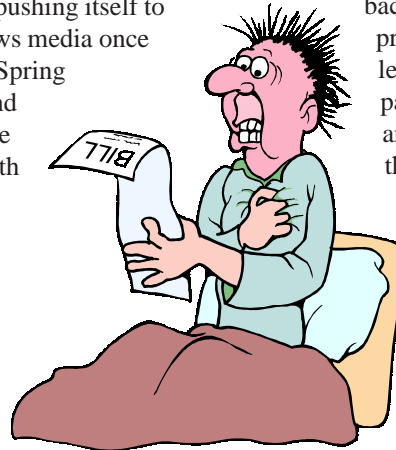
As Spring is breaking through the snow, so healthcare is very much pushing itself to the foreground of the news media once again. However, unlike Spring that holds such beauty and promise; healthcare in the media seems to show forth the negative rather than the positive (perhaps that relates more to the rain and storminess of Spring rather than the flowers).

The recent 60 Minutes program related to the “High Cost of Healthcare” brought forward once again the media’s lack of depth of understanding in ‘showcasing’ healthcare. I’m sure we could all think of the ‘story behind the story’ in each case. A man falls off a roof while working – why self pay rather than worker’s comp claim??? Self employed couple finally agree to a 20% discount that was part of the original discussion with the hospital – any one want to guess how many previous discussions the patient had with the business office? Also interesting to note is that 60 Minutes chose California claims to ensure high dollars without mentioning that everything in California is inflated, i.e. the one bedroom house costs a

quarter million dollars.

Several things 60 minutes ‘forgot’ - Where was the discussion related to government balancing the deficit at the state and federal levels on the backs of healthcare providers as they pass legislation to reduce payments?? We didn’t hear anything about the fact that the healthcare industry is usually one of the top employers of the community. They are responsible for much of the economic factors in each community supporting many businesses not directly related to healthcare. They also provide healthcare care coverage for their

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employees, (which is more than we can say for Wal-Mart).

What about the things we do right?? Staff that continually strive to provide excellence in care and service often in extremely trying situations along with care givers and support staff ensuring that the best care in the world is given to our patients. Millions of dollars annually in Charity Care, thousands of advocates across the nation ensuring patients receive DSHS coverage which includes non-medical coverage such as food stamps, home care, etc. The commitment to invest in the 'high cost' of hiring and educating staff to comply with, track, report, analyze, etc. the myriad of complex government payment rules.

This is where AAHAM comes in. AAHAM is a wonderful place to network with other professionals struggling with similar issues. It provides an arena for educational and training opportunities, thought provoking discussions with some just plain fun thrown in! We can't do it alone and investing in our staff and ourselves just makes sense.

See you in Wenatchee on June 15-16th at the Wenatchee Red Lion! 

MEETING SCHEDULE

**June 15th-16th
Wenatchee**

**August 24-25th
Templin's,
Post Falls, Idaho**

**November 9-10
Spokane**



INLAND EMPIRE AAHAM



June Seminar Wenatchee Red Lion June 15-16th

Program Highlights:

Day Esquizga – Medicare Part D – What you need to Know!

Erick Bakke, Attorney – Bankruptcy – Changes in the Law and what you need to know

Payers – Premera and Group Health

WSHA – The Charity Law that wasn't Understanding Your Hospital Bill – Draft Brochure and what the law means to you

An update on Analysis of Medicaid IP Payment Study

**For reservations please contact the Wenatchee Red Lion
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Administrative Management

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THE EVERGREEN CONNECTION

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President's Message

by Gary Smith

The Evergreen Chapter's Board of Directors has had a busy 2006. Their efforts are benefiting all of us. We have a new web site, check it out, at www.aahamevergreen.org. The membership directory will be mailed in June. We are improving the quality and content of the workshops, quarterly seminars and this newsletter. The board is making great strides to improve the chapter's infrastructure and ensure that the benefits of membership are apparent to all.

I want to thank a few individuals for their contributions, assisting the chapter in achieving or working toward our goals. Judy Chandler, Sherri Gullings and Debbie Palumbo have been instrumental in organizing the workshops and quarterly meetings. Patti Peterson and regular article submissions from Judy Veazie, CPAM, make the Evergreen Connection, possible. Larry Denenholz and Patti Peterson are diligent in their work with our corporate partners. Due to their efforts and the accomplishments of the entire board, sponsorship of the Evergreen Chapter has increased. Darlene Wood, CPAM, has done a wonderful job of keeping us focused, organized and on track to complete each of the projects we are working on. Although I have only thanked a few, our accomplishments are only possible with the efforts of all the board and committee members, so, thank you all!

While this board is off to a great start, we believe there is still much to accomplish. Additional involvement, from Evergreen members will enhance and multiply the current efforts and success. There are several ways to support the chapter. We are offering some incentives, so you might get back more than additional networking and educational opportunities.

- The Evergreen Chapter is encouraging more members to sit for the professional certification exams. Three of our members have just taken the exam, good luck! There will be up to five scholarships to the national AAHAM ANI, for those who obtain CCAM or CPAM

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- Meet Your Board Members:
Interviews with Sherri Gullings &
Matt Tuller

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certification. This year's ANI is being held in Scottsdale, AZ, October 25th – 27th.

- Obtaining technical certification, CCAT or CPAT, will get you one free Evergreen meeting registration.
- The contributor of the best newsletter article, for the year, will receive \$100.00
- Most new member referrals, for the year, will receive \$200.00
- One ANI scholarship will be awarded for overall contributions to the chapter. A great way to start is by becoming a member of one of the Evergreen committees. The recipient for this year's scholarship will be selected at the June board meeting. Now is a great time to start working toward the 2007 ANI.

Our chapter is as good as the level of support, provided by the membership. With the challenges facing the healthcare industry, it will be that much more important to have an active and engaged AAHAM chapter, to provide the networking and educational resources necessary for you and your organization to be successful. Now is the time to get involved. Please contact me if you would like to find out more, gary.smith@providence.org.



MEETING NOTICE

Spring Quarterly Meeting

May 12, 2006

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- Uncompensated Care and Bad Debt Audits
- Revenue Cycle Consulting



MEET YOUR BOARD MEMBERS

by Darlene Wood, CPAM

Sherri Gullings is our First Vice President for 2006-2007.

Following is my interview with Sherri:

Darlene: What was your first job in Healthcare?

Sherri: I started as a Batching Clerk in the Medicare department at Blue Cross of Washington and Alaska (presently Premera Blue Cross) on September 1, 1981. From there I became a Medical Review Assistant, Fraud Department Assistant, Customer Service Representative, Customer Service Coordinator, EDI Specialist, Customer Service and Claims Acting Team Leader, Provider Communication and Customer Service Team Leader. After Premera Blue Cross decided to exit the Medicare Program, I secured a job as the Medicare Patient Financial Services Billing and Collections Manager for UW Medicine.

Darlene: In your current position, what are your areas of responsibility?

Sherri: I currently manage the AR for University of Washington Medical Center and Harborview Medical Center. I have been with UW Medicine since October 2004. I report directly to Janet Byers, Assistant Director for PFS in Northgate.

Darlene: When did you first join AAHAM? What positions have you held?

Sherri: I joined AAHAM in October 2004. However, I was a frequent speaker at AAHAM when I was employed with the Fiscal Intermediary Premera Blue Cross. I am currently the First Vice President of

AAHAM.

Darlene: What is your biggest challenge in your current position?

Sherri: To learn to be a provider. After working for a payer for 23 years, it is a challenge to be on the other side. It is helping me become a well rounded healthcare professional.

Darlene: In closing, tell us about your hobbies and family.

Sherri: I have been married for almost 24 years and have two grown sons, Brent and Mason. I have a grandson named Reece who is four years old. My husband and I love to spend time with Reece on the weekends. We also have a black lab Bagheera who is the best dog in the world. I have a walking route that Bagheera and I enjoy on Saturday mornings. I also love spending time with the girls on our girl's weekends twice a year, one which includes an annual trip to the Gorge to see Dave Matthews.

Matt Tuller is the Co-Director of Government/Payor Relations for 2006-2007.

Following is my interview with Matt:

Darlene: What was your first job in Healthcare?

Matt: I have been in the Healthcare field for the past eight years. My first job in Healthcare was for Premera Blue Cross Medicare in the Electronic Data Interchange (EDI) department, working with

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providers on Electronic claim submissions, electronic claim testing and coordination of benefits. As time went on, my duties expanded to include Team Leader of the Claims Team in addition to EDI. I also played a support role in Provider Communications.

When Premera Blue Cross exited the Medicare business I took on the responsibilities as one of the Team Leaders in our National Accounts claims teams with our commercial business, where I am today.

Darlene: In your current position, what are your areas of responsibility?

Matt: My current title is Team Leader at Premera Blue Cross in the National Accounts Operations team. The National Accounts Team is the operation's area for three large groups: Washington Education Association, Microsoft and Weyerhaeuser. My responsibilities are for the Weyerhaeuser claims processing team. I have been in this role for a year and a half.

Darlene: When did you first join AAHAM? What positions have you held?

Matt: This is my first year with AAHAM. I have previously participated in both Inland and

Evergreen AAHAM with Sherri Gullings when working for Premera Blue Cross Medicare.

Darlene: What is your biggest challenge in your current position?

Matt: The difference between a Government Payer and a Commercial Payer. As a Government Payer, rules and regulations were handed down to the payer and the provider community and we had to accept them. As a Commercial Payer there are many variables to consider before making and implementing process changes that are amicable to both the payer and the provider.



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Many AAHAM members may not realize how important our vendors are to the financial success of the Evergreen Chapter. In addition to their support for the AAHAM/HFMA Vendor Fair each year, their participation allows us to continually reflect a solid financial statement .

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Evergreen Chapter/AAHAM welcomes your help in bringing new sponsors on board. We encourage you to contact suppliers and vendors you know who might be possible candidates.

For more information please e-mail larry@audit-adjustment.com



newsletter for the

WASHINGTON STATE HEALTHCARE ACCESS MANAGEMENT ASSOCIATION

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Patient Admitting/Access Manager
Northwest Hospital & Medical Center
sblair@nwhea.org

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vacant

former VP, Donna Aasheim, CHAM
relocated early this year

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Multicare Health Systems
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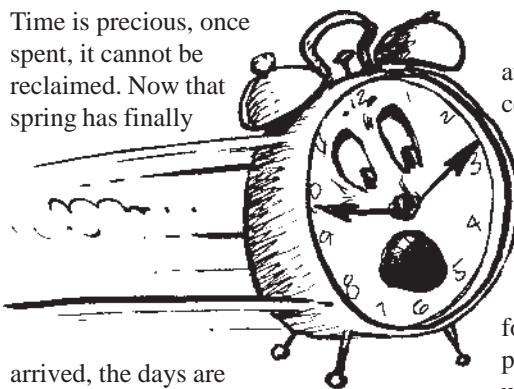
Volume 20, Number 2

Spring 2006

Message from the President

by Sara Blair,
WHAMA President

Time is precious, once spent, it cannot be reclaimed. Now that spring has finally



arrived, the days are increasingly longer, however, the time crunch we all cope with doesn't seem to lessen. I often hear friends and colleagues say 'If only there were more hours in a day, then I would be able to stay on top of everything!' Truth is, no matter how many hours there are in a day, we would always find a way to quickly fill them up; there just never seems to be enough time.

My hope and vision is that a point in time will come when the Washington AAHAM and WHAMA chapters will have representation from all hospitals in the state. This vision begs the question, how do we encourage non-members to join our associations and benefit from what we already know is a powerful affiliation? I recently corresponded with Gary Smith, President of the Evergreen Chapter, about this topic. He brought up some excellent points that I continue to ponder. What agenda items, educational sessions, networking opportunities, etc. would be significant enough to result in increased

attendance at our respective and collaborative meetings? Based on the attendance at the Fall Payor Panel and the recent Billing Bootcamp, both coordinated by the Evergreen chapter, the education sessions seem to generate the greatest attendance. The benefit of simply getting out of the office for a 1/2 day meeting to network with peers, perhaps combined with compliance updates or related topics, doesn't seem to be sufficient to compel a strong attendance. As WHAMA continues to grow, we look forward to offering our members pertinent educational sessions and continuing collaborative efforts with AAHAM.

So, what has WHAMA been up to over the past few months?

- **Website** - went live in March! Please

continued on next page...

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- Message from the President

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check us out at www.WHAMA.org. The site is a work in progress and will become more robust as the association matures.

- **2006 Board** - admittedly a bit late but we have a new 2006 Board. Please check out the website for the 2006 Board Members. I am happy to report that our Board is growing, we added a position this year and hope to continue to add positions as our membership grows.
- **WHAMA Meeting on 3/30/06** - we had a well-attended meeting hosted by Northwest Hospital & Medical Center. There were 4 of our 5 sponsors in attendance; Outreach

Services/PMSI, Provider Advantage, Cincom and Resource Corporation of America. The focus of the meeting was the presentation of the website, various house keeping items, distribution of our membership directory and the ever popular 'hot topics' discussion.

- **Sponsors** - I would like to acknowledge our sponsors, without whom our association would not be able to offer as significant of a benefit to our members!

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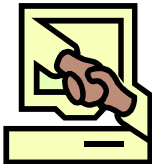
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Happy spring everyone!



Be a Corporate Partner

By Larry Denenholz, Audit & Adjustment

Many AAHAM members may not realize how important our vendors are to the financial success of this Chapter. In addition to their support for the AAHAM/HFMA Vendor Fair, their participation allows us to continually reflect a solid financial statement every year.

Evergreen Chapter of AAHAM is actively seeking corporate sponsors to join the list of our long-time supportive organizations. Your Board members are contacting suppliers and vendors they have identified as possible candidates and we encourage you to do the same.

Sponsorship levels are:

Bronze.....	\$500
Silver.....	\$1000
Gold.....	\$1500
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For more information please e-mail larry@audit-adjustment.com

Thank you in advance for your participation.



UPCOMING

Meetings & Events

- | | |
|---------------------|--|
| May 12th | Quarterly Seminar, Valley Medical Center, Renton WA |
| July 14th | Joint AAHAM/HFMA Workshop, Valley Medical Center, Renton, WA |
| August 25th | Deadline for submissions to the Fall newsletter |
| Oct. 25-27th | National AAHAM ANI, Scottsdale Fairmont Princess Hotel, Scottsdale AZ |



THE EVERGREEN CONNECTION

CHAPTER CHATTER

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TIME / DATED MATERIAL